### THE LANDINGS MAINTENANCE ASSOCIATION, INC.

FINANCIAL STATEMENTS
DECEMBER 31, 2011

#### THE LANDINGS MAINTENANCE ASSOCIATION, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To The Board of Directors
The Landings Maintenance Association, Inc.

I have audited the accompanying balance sheet of The Landings Maintenance Association, Inc. as of December 31, 2011, and the related statements of revenues, expenses and changes in fund balances and cash flows for the year ended December 31, 2011. These financial statements are the responsibility of the Association's management. My responsibility is to express an opinion on these financial statements based on my audit.

I have conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Landings Maintenance Association, Inc. as of December 31, 2011, and the results of its operations and its cash for the year ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America.

The schedule of operating revenues and expenses budget comparison on page 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The supplementary information about future repairs and replacements page 9 is not a required part of the basic financial statements of The Landings Maintenance Association, Inc., but is supplementary information required by accounting principles generally accepted in the United States of America. I have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, I did not audit the information and express no opinion on it.

Miami, Florida April 23, 2013

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# THE LANDINGS MAINTENANCE ASSOCIATION, INC. BALANCE SHEET DECEMBER 31, 2011

	O	OPERATING	REPL	REPLACEMENT FUND		TOTAL	
ASSETS							
Cash and Cash Equivalents (Note B) Assessments Receivable, net of allowance	<>→	93,954	❖	168,346	₩.	262,300	
Prepaid Expenses Prepaid Insurance		1,385		1 1		1,385 5,368	
Security Deposits on Utilities . Due To/From Funds		80 (47,055)		47,055		80	
TOTAL ASSETS	₩.	53,732	<b>⋄</b>	215,401	s l	269,133	
LIABILITIES							
Accounts Payable and Accrued Expenses (Note D) Member Assessments Collected in Advance Security Deposits Payable	δ.	55,629 52,282 1,500	φ.	1 1 1	<b>↔</b>	55,629 52,282 1,500	
TOTAL LIABILITIES		109,411				109,411	
COMMITMENTS AND CONTINGENCIES (NOTE D)		1		•		ŧ	
FUND BALANCES (NOTES C)		(55,679)		215,401	on in the second	159,722	
TOTAL LIABILITIES AND FUND BALANCES	\$	53,732	\$	215,401	<b>⋄</b>	269,133	

THE LANDINGS MAINTENANCE ASSOCIATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEAR ENDED DECEMBER 31, 2011

G REPLACEMENT TOTAL FUND	5 \$ 31,200 \$ 462,000 5	5     32,350     469,986       5     66,134     511,269	3) (33,784) (41,283)	\$ 215,401 \$
OPERATING FUND REVENUES (NOTE B)	Maintenance Assessments \$ 430,800 Late Fees 285 Interest on Funds on Deposit 1,219 Other 5,332	TOTAL REVENUES 437,636  OPERATING EXPENSES 445,135	EXCESS OF OPERATING EXPENSES OVER REVENUES (7,499)	w

## THE LANDINGS MAINTENANCE ASSOCIATION, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2011

	OPER	OPERATING FUND	REPLA	REPLACEMENT FUND	-	TOTAL	
CASH FLOWS FROM OPERATING ACTIVITIES							
Excess of Operating Expenses over Revenues	\$	(7,499)	\$	(33,784)	<>>	(41,283)	
Adjustments to reconcile excess operating expenses over revenues to net cash provided by operating activities: Bad Debts		16,060				16,060	
Changes in operating assets and liabilities  Decrease (Increase) in:  Assessments Receivable  Prepaid Expenses  Prepaid Insurance	(1)	(15,829) 283 (1,385)		1 1 1		(15,829) 283 (1,385)	
(Decrease) Increase in: Accounts Payable and Accrued Expenses Member Assessments Collected in Advance Security Deposits Payable		35,053 (4,046) 500				35,053 (4,046) 500	
NET CASH PROVIDED FROM (USED BY) OPERATING ACTIVITIES	2	23,137		(33,784)		(10,647)	
CASH FLOWS FROM FINANCING ACTIVITIES Interfund transfers		(9,490)		9,490	-	•	
NET CASH PROVIDED FROM (USED BY) FINANCING ACTIVITIES	3)	(9,490)	e birahan dajari karang karang palaran	9,490	manufacture de construction de		
NET INCREASE IN CASH	H	13,647		(24,294)		(10,647)	
CASH AND CASH EQUIVALENTS, beginning	8	80,307	siane transport and protection and security	192,640	www.monatereseasteres	272,947	
CASH AND CASH EQUIVALENTS, ending	\$ 93	93,954	\$	168,346	\$	262,300	
Supplemental Disclosure of Cash Flow Information: Interest paid Income taxes paid	\$ \$\$	1 1	\$ \$	ŧ ŧ	\$	1 1	

See Independent Auditor's Report and Notes to the Financial Statements

#### NOTE A - NATURE OF ORGANIZATION

The Landings Maintenance Association, Inc. ("Association") was organized on March 28, 1995 as a Florida Corporation, not for profit, for the purpose of maintaining, preserving and administering the common property of The Landings Maintenance Association, Inc.. The Association is in Broward County, consisting of 243 single family homes located in Weston, Florida.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Presentation**

The Association maintains its books and records on the accrual basis of accounting. Revenues are recognized when they are earned and expenses are deducted when they are incurred.

#### **Fund Accounting**

The Association's governing documents provide certain guidelines for conducting its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund – This fund is used to account for financial resources available for the general operations of the Association.

Replacement Fund – This fund is used to accumulate financial resources designated for future major repairs and replacements.

Disbursements from the Operating Fund are generally at the discretion of the Board of Directors and Property Manager. Disbursements from the Replacement Fund may be made only for their designated purposes by the Board of Directors.

#### Cash and Cash Equivalents

For the purpose of the Statement of Cash Flows, the Association considers all short-term investments with an original maturity of three months or less to be cash equivalents.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property, Equipment and Depreciation

Real property and common areas and related improvements to such property are not recorded in the Association's financial statements. Those properties are owned by the individual unit owners in common and not by the Association. The Association only recognizes assets that they have title to and can dispose of the property at the discretion of the Board of Directors. The Association capitalizes personal property at cost and depreciates it using the straight-line method. Expenditures for maintenance, repairs and renewals are charged to expense as incurred.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires that the Association make estimates and assumptions that affect certain reported amounts and disclosures. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Accordingly, actual results could differ from those estimates.

#### **Income Taxes**

Homeowners associations are subject to income taxation. Based on certain Internal Revenue Service rulings prior to the enactment of the Tax Reform Act of 1976, an excess of receipts over expenditures for common expenses returned to the unit owners or applied to the following year's assessments are not subject to Federal taxation.

The Tax Reform Act of 1976 provided for an election for exemption from taxation of "exempt function income", thus eliminating the need to refund excess assessments or reduce the subsequent year's assessments. However, the Association is subject to tax on non-exempt function income, such as interest earned. The Associations policy is to allocate all income taxes to the Operating Fund.

#### Comprehensive Income

The Association adopted Financial Accounting Standards Board's (FASB) SFAS 130, "Reporting for Comprehensive Income" on January 1, 1999. The FASB establishes guidelines for the reporting and display of comprehensive income and its components in financial statements. This statement only modifies disclosures, including financial statement disclosures and does not result in other changes to the results or financial position of the Association. The Association's financial statements require no adjustments for this standard.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Member Assessments

Association members are subject to quarterly assessments, payable in advance, to provide funds for the Association's operating expenses, future capital acquisitions and major repairs and replacements. The Association's Declaration provides that each owner be charged for their proportionate share of common expenses based on the budget adopted by the Board of Directors. Assessments receivable at the balance sheet date represent fees due from unit owners. Any excess assessments at year end are retained by the Association for use in the succeeding year. At December 31, 2011, the Association had some delinquent assessments and the Association's Management felt it necessary to have a provision for doubtful accounts in the amount of \$ 47,060. The accounts are placed with the Association's attorney for collection action and legal recourse, if deemed necessary.

#### Concentration of Credit Risk

Financial instruments that potentially subject the Association to concentrations of credit risk consist principally of cash. The Association maintains cash balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$ 250,000. From time to time, the Association maintains cash balances in financial institutions in excess of federally insured limits. The Association maintains its cash balances in three financial institutions located in South Florida. At December 31, 2011, did not have any uninsured cash balances.

#### NOTE C - FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Board of Directors annually reviews the major components of common property. As a part of this review, the Board re-evaluates the estimated remaining useful lives and the estimated current replacement costs of each of the components of the Replacement Fund. A study was not performed to estimate the remaining useful lives and the replacement costs of the components of common property but was estimated by management. However, estimated current replacement costs could vary substantially from the actual costs. Consequently, the amounts accumulated in the Replacement Fund may not be adequate to fund the major repair or replacement. If additional funds are needed, the Association may increase regular assessments, pass a special assessment or delay the repair or replacement pending availability of funds. Replacement Fund balances is held in interest bearing accounts.

The Florida Statutes § 720.303 (6) (c) (2) requires that the budget of the Association provides for voluntary deferred expenditure accounts, including capital expenditures and deferred maintenance, subject to limits on funding contained in the governing documents. Because the owners have not elected to provide for reserve accounts pursuant to § 720.303 (6), Florida Statutes, these funds are not subject to restrictions on use of such funds set forth in that Statute, nor are reserves calculated in accordance with that Statute.

#### NOTE C - FUTURE MAJOR REPAIRS AND REPLACEMENTS (continued)

The Board of Director annually reviews the major components of common Replacement Fund activity, the funding of which was based on management's estimates, for the year ended December 31, 2011 is comprised of the following:

FUND BALANCE 1/1/2011	INC	DITIONS CLUDING TEREST	PENSES / ANSFERS OUT	 FUND ALANCE /31/2011
\$ 249,185	\$	32,350	\$ 66,134	\$ 215,401

#### **NOTE D - COMMITMENTS AND CONTINGENCIES**

General

Pursuant to its authority existing under the Association's Bylaws, the Board of Directors has entered into various contractual commitments to provide the necessary maintenance services to preserve and maintain the common elements.

The Association entered into a management agreement with T & G Management Services, Inc. The contract is renewable annually and can be cancelled by either party with appropriate notice.

The Association is not involved in any claims against the Association that may arise in the normal course of business. If any such claim were to arise the Association believes that their insurance coverage will be sufficient to pay liabilities, if any.

SUPPLEMENTARY INFORMATION

## THE LANDINGS MAINTENANCE ASSOCIATION, INC. SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS

#### DECEMBER 31, 2011 (UNAUDITED)

The Association has not conducted an independent study to estimate the remaining useful lives and the replacement costs were based on estimates from historical experience. Actual expenditures may vary from these estimated amounts and the variance may be material. Therefore, amounts accumulated in the Replacement Fund may not be adequate to meet all future needs. If additional funds are needed, the Association has the right to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

The following presents significant information about the components of common property:

COMPONENTS	ESTIMATED REMAINING USEFUL LIVES (YEARS)	ESTIMATED CURRENT REPLACEMENT COSTS	2012 FUNDING REQUIREMENTS	OF FUND BALANCE AT DECEMBER 31, 2011
Asphalt	14	\$ 150,000	\$ 10,000	\$ -
Benches, Garbage Cans	5	5,000	833	·
Bus Stop	1	2,000	1,000	
Clicker Systems	5	23,560	3,927	
Courts Resurface	6	3,600	514	**
Entry Monuments - Paint	1	4,350	4,350	**
Entry Monuments - Repair	14	20,000	1,333	
Fences	7	12,800	1,600	w
Gatehouse	4	15,000	3,000	-
Gatehouse - Paint	1	2,500	2,500	
Gates	1	11,000	11,000	-
Globes Replacement	6	22,220	3,174	64
Irrigation Pump System	1	10,000	10,000	-
Landscape - Drainage	2	100,000	33,333	40
Light Poles - Paint	1	4,545	4,545	40
Light Poles - Replacement	12	206,250	15,865	and a
Lights/Electric/Clock	5	5,500	917	69
Mailbox Replacement	5	72,900	12,150	and a
Mailbox - Paint	1	24,300	24,300	**
Pavers Refurbishing/Sealing	1	9,300	9,300	m.
Pavers Entrance/Park	4	9,750	1,950	99
Sealcoating	3	1,924	481	***
Street Signs	14	21,750	1,450	46
Street Signs - Paint	1	565	565	99
Street Signs - Lettering	1	4,875	4,875	**
Tot lot Equipment	12	33,000	2,538	40.
General		-	-	215,401
TOTAL		\$ 776,689	\$ 165,502	\$ 215,401